Local Market Update — February 2023A Research Tool Provided by Realtracs, Inc.

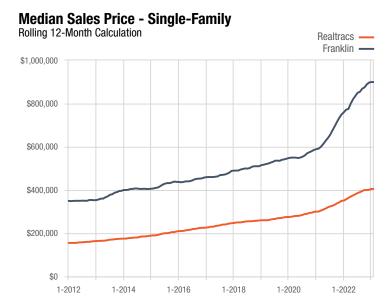


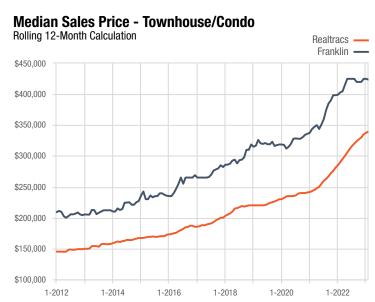
Franklin

Single Family		February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change	
New Listings	183	176	- 3.8%	344	412	+ 19.8%	
Pending Sales	193	140	- 27.5%	333	287	- 13.8%	
Closed Sales	129	108	- 16.3%	236	202	- 14.4%	
Days on Market Until Sale	10	33	+ 230.0%	13	32	+ 146.2%	
Median Sales Price*	\$927,000	\$903,622	- 2.5%	\$882,500	\$922,500	+ 4.5%	
Average Sales Price*	\$1,313,501	\$1,043,815	- 20.5%	\$1,197,958	\$1,023,072	- 14.6%	
Percent of List Price Received*	104.4%	98.3%	- 5.8%	103.6%	97.9%	- 5.5%	
Inventory of Homes for Sale	258	375	+ 45.3%		_	_	
Months Supply of Inventory	1.3	2.4	+ 84.6%		_	_	

Townhouse/Condo		February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change	
New Listings	20	25	+ 25.0%	46	40	- 13.0%	
Pending Sales	22	20	- 9.1%	51	31	- 39.2%	
Closed Sales	14	10	- 28.6%	30	21	- 30.0%	
Days on Market Until Sale	2	60	+ 2,900.0%	7	52	+ 642.9%	
Median Sales Price*	\$505,000	\$411,000	- 18.6%	\$475,000	\$465,000	- 2.1%	
Average Sales Price*	\$517,857	\$475,450	- 8.2%	\$490,900	\$507,205	+ 3.3%	
Percent of List Price Received*	105.3%	97.9%	- 7.0%	102.5%	97.2%	- 5.2%	
Inventory of Homes for Sale	29	50	+ 72.4%		_	_	
Months Supply of Inventory	0.9	2.2	+ 144.4%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.