Local Market Update – April 2021A Research Tool Provided by Realtracs, Inc.

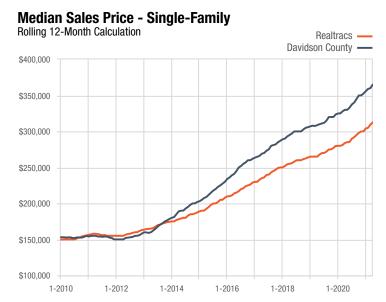


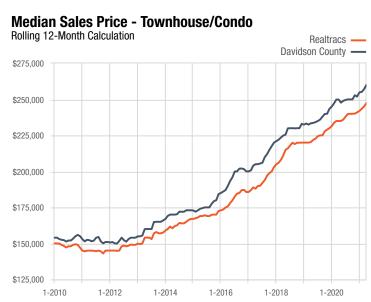
Davidson County

Single Family		April			Year to Date			
Key Metrics	2020	2021	% Change	Thru 4-2020	Thru 4-2021	% Change		
New Listings	1,281	1,011	- 21.1%	4,974	4,500	- 9.5%		
Pending Sales	806	1,706	+ 111.7%	3,227	4,792	+ 48.5%		
Closed Sales	785	1,101	+ 40.3%	3,259	3,727	+ 14.4%		
Days on Market Until Sale	80	77	- 3.8%	83	78	- 6.0%		
Median Sales Price*	\$341,750	\$395,000	+ 15.6%	\$336,610	\$375,000	+ 11.4%		
Average Sales Price*	\$424,958	\$514,543	+ 21.1%	\$427,152	\$494,834	+ 15.8%		
Percent of List Price Received*	99.0%	100.8%	+ 1.8%	98.6%	99.9%	+ 1.3%		
Inventory of Homes for Sale	3,251	1,522	- 53.2%		_			
Months Supply of Inventory	3.6	1.4	- 61.1%					

Townhouse/Condo		April			Year to Date			
Key Metrics	2020	2021	% Change	Thru 4-2020	Thru 4-2021	% Change		
New Listings	312	377	+ 20.8%	1,333	1,697	+ 27.3%		
Pending Sales	195	555	+ 184.6%	848	1,588	+ 87.3%		
Closed Sales	192	340	+ 77.1%	844	1,153	+ 36.6%		
Days on Market Until Sale	77	85	+ 10.4%	89	85	- 4.5%		
Median Sales Price*	\$227,250	\$273,000	+ 20.1%	\$247,750	\$274,885	+ 11.0%		
Average Sales Price*	\$261,166	\$315,827	+ 20.9%	\$287,066	\$321,715	+ 12.1%		
Percent of List Price Received*	99.1%	99.8%	+ 0.7%	98.8%	99.3%	+ 0.5%		
Inventory of Homes for Sale	983	687	- 30.1%		_	_		
Months Supply of Inventory	4.0	2.1	- 47.5%					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.